

## **Program Specific Outcomes (PSO):**

PSO1: To develop a deep understanding of financial system and theories to work proficiently with financial markets, institutions, instruments and regulatory framework

PSO2: Inculcate skills for practical application in the field of corporate finance, investment banking & management, financial services, risk management etc.

PSO3: To provide an understanding of necessary tools and techniques in the areas of analytical and IT based services

PSO4: To provide necessary foundations in the field of management, marketing, accounting, economics, laws and compliance

PSO5: Develop sound decision making ability in solving business management problems

PSO6: To develop an attitude and motivation to work in a socially responsible manner in terms of team building, ethical practices etc.

## **101: MANAGERIAL ECONOMICS**

### **COURSE OUTCOMES (CO)**

CO1: Understand the nature and scope of managerial economics.

CO2: Learn the concept of demand and supply.

CO3: Decision making in the different types of market situations.

CO4: Understand the concept of asymmetric information and moral hazard problems and ways of overcoming them.

## **102: BUSINESS AND CORPORATE LAWS**

### **COURSE OUTCOMES (CO)**

CO1: Understand the provisions of Indian Contract Act.

CO2: Understand the relevant sections of Sales of Goods Act.

CO3: Knowledge of Negotiable Instruments Act.

CO4: Learn the relevant provisions of Consumer Protection Act.

CO5: Understand the provision of Companies Act 2013

### **103: FINANCIAL ACCOUNTING**

#### **COURSE OUTCOMES (CO)**

CO1: Ability to read and understand financial statements of corporate entities.

CO2: Knowledge of basic accounting conceptual framework.

CO3: Understand the concept of accounting cycle.

CO4: Ability to conduct ratio analysis to interpret the values in financial statements in a clear and comparative way.

### **104: BUSINESS STATISTICS & MATHEMATICS**

#### **COURSE OUTCOMES (CO)**

CO1: Describe, summarize and interpret qualitative and quantitative data with the help of statistical tools.

CO2: Apply the concept of probability for decision making.

CO3: Understand sampling theory and conduct hypothesis testing.

CO4: Conduct parametric and non parametric test.

CO5: Understand simple regression analysis.

CO6: Understand basis calculus.

### **105: INFORMATION TECHNOLOGY FOR MANAGERS**

#### **COURSE OUTCOMES (CO)**

CO1: Introduce the key concepts relating to information technology.

CO2: Application of the basic concepts for managerial decision making.

CO3: Understand emerging issues in the area of information technology.

CO4: Understand various alternative strategies to optimize the use of IT infrastructure.

## **106: INDIAN FINANCIAL SYSTEM**

### **COURSE OUTCOMES (CO)**

CO1: Understand the structure of financial system in India.

CO2: Indian financial system's organization and workings in current scenario.

CO3: Understand the working of commercial banks.

CO4: Understand the role of insurance organizations and NBFCs.

## **107: FINANCIAL MANAGEMENT**

### **COURSE OUTCOMES (CO)**

CO1: Understand the core concepts and techniques in financial management.

CO2: Ability to conduct discounted cash flow analysis and estimate a company's cost of capital.

CO3: Application of various tools to analyze the risk dimension in decision making.

CO4: Ability to allocate funds to the most attractive investment opportunities.

CO5: Understand the process of a determining firm's optimal cash payout policy.

## **201: MACROECONOMIC THEORY AND POLICY**

### **COURSE OUTCOMES (CO)**

CO1: To equip students with contemporary macroeconomic theories and their role in understanding the performance of the economy in general

CO2: To develop essential applications of macroeconomic knowledge in understanding policy decisions and assessing economic performance

CO3: To analyze the role of fiscal and monetary policy in influencing interest rates, inflation and employment

CO4: To apprise students of behavioural Foundations of Macroeconomics

## **202: MANAGEMENT ACCOUNTING AND CONTROL SYSTEMS**

### **COURSE OUTCOMES (CO)**

CO1: To develop conceptual background of various management accounting practices in an organization setting

CO2: To provide students with relevant management accounting information for financial decision making and process improvement

CO3: To introduce students to new and emerging Areas of Management Accounting such as Value Added Analysis

CO4: To develop an understanding of balanced scorecard as a measure of business strategy

## **203: FINANCIAL ANALYSIS AND VALUATION**

### **COURSE OUTCOMES (CO)**

CO1: To provide students with a practical framework for financial analysis and valuation using information from the financial and other business reports

CO2: To introduce students to various tools and techniques for financial statement analysis based on the business reporting practices of companies

CO3: To develop conceptual background of various valuation methodologies such as Dividend discount model, Discounted Cash Flow Analysis, Residual Earnings Analysis etc.

CO4: To provide an understanding of Risk and Sensitivity Analysis

## **204: QUANTITATIVE TECHNIQUES FOR MANAGEMENT**

### **COURSE OUTCOMES (CO)**

CO1: To provide students with a conceptual background of quantitative techniques generally used for cutting edge financial decision making

CO2: To discuss and apply practical aspect of various optimization models in solving business and financial problems

CO3: To introduce students to various multivariate analysis techniques such as Cluster Analysis, Factor Analysis, Discriminant Analysis etc.

## **205: STRATEGIC INFORMATION SYSTEMS**

### **COURSE OUTCOMES (CO)**

CO1: To provide students with an in-depth understanding of information technology for developing innovative business models in order to create value

CO2: To discuss the applications of information technology in competitiveness and innovation capabilities of a business

CO3: To identify the key issues in planning for strategic information systems in an enterprise

CO4: To provide students with an understanding of mobile technologies and social networking services

## **206: INTRODUCTORY ECONOMETRICS**

### **COURSE OUTCOMES (CO)**

CO1: To introduce students to basic principles and empirical research methods of econometric analysis

CO2: To apply various econometric techniques like regression analysis to real life economic and financial data for hypothesis testing and analysis

CO3: To introduce students to various qualitative response regression models and their applications in econometric analysis

CO4: To apprise students of various issues in econometric modelling such as use of Dummy variables to model qualitative/binary/structural changes

## **207: INVESTMENT ANALYSIS**

## **COURSE OUTCOMES (CO)**

CO1: To introduce students to the comprehensive theories and applications for decision making in financial investment analysis

CO2: To introduce students to basic concept and measurement of risk and return including estimation of beta

CO3: To apprise students about various investment vehicles and suitable framework for conducting valuation with respect to equity, debt and financial derivatives

CO4: To introduce students to basics of alternative assets such as real estate, commodity markets, private equity etc.

## **301: FINANCIAL SERVICES AND WEALTH MANAGEMENT**

### **COURSE OUTCOMES (CO)**

CO1: Understand the nature and scope of various types of financial services.

CO2: Knowledge of regulatory environment surrounding the financial services.

CO3: Solving problems related to leasing and hire purchase.

CO4: Understand the concept of wealth management.

## **302 : BUSINESS MANAGEMENT AND STRATEGY**

### **COURSE OUTCOMES (CO)**

CO1: Understand the business management and its principles.

CO2: Understand the process of planning and decision making.

CO3: Role of factors in enhancing the organization performance.

CO4: Introduce the idea of business strategy.

## **303: INTERNATIONAL ACCOUNTING**

### **COURSE OUTCOMES (CO)**

CO1: Understand the development and classification of international accounting.

CO2: Learn to handle the accounting treatment in foreign currency transactions.

CO3: Learn the process of harmonization of accounting standards.

CO4: Introduce the concept of international taxation.

### **304: PORTFOLIO MANAGEMENT**

#### **COURSE OUTCOMES (CO)**

CO1: Understand the concept of portfolio selection.

CO2: Assess the efficiency level of the financial market.

CO3: Application of asset pricing models for the selection of securities.

CO4: Understand portfolio performance measurement.

CO5: Understand the tools to deal with global investment scenario.

### **305: FINANCIAL DERIVATIVES & RISK MANAGEMENT**

#### **COURSE OUTCOMES (CO)**

CO1: Understand the basic concept of derivative market.

CO2: Understand the forward and futures market.

CO3: Assess the value of options.

CO4: Acquaintance with the advance topics such as Exotic Options, Swaptions and Credit Derivatives.

### **306: BUSINESS ANALYTICS**

#### **COURSE OUTCOMES (CO)**

CO1: Understand the fundamental concepts of Business Analytics (BA).

CO2: Understand the business problems.

CO3: Use the statistical tools to solve business problems.

CO4: Understand the R program for problem solving.

### **307: TAX PLANNING AND MANAGEMENT**

#### **COURSE OUTCOMES (CO)**

CO1: Understand the nature and scope of tax management.

CO2: Use of the concept of tax planning for corporate entities.

CO3: Understand the recent tax laws.

CO4: Understand the concept of transfer pricing.

### **308: ENTERPRISE RISK MANAGEMENT**

#### **COURSE OUTCOMES (CO)**

CO1: Understand the key principles underlying the implementation and application of ERM within an organization.

CO2: Understand the governance and process of risk measurement and modeling.

CO3: Understand quantitative methods of risk measurement and modeling.

CO4: Ability to apply the knowledge and understanding of ERM practices to any type of organization.

### **309: FIXED INCOME SECURITIES & STRUCTURED FINANCE PRODUCTS**

#### **COURSE OUTCOMES (CO)**

CO1: Advanced treatment of investments in the field of fixed income analysis.

CO2: Understand bond analysis, term structure of interest rates and interest rate sensitivity of fixed income securities.

CO3: Understand managing interest rate risk, mortgage-backed securities, interest-rate swap, credit derivatives, interest-rate futures and interest-rate options.

CO4: Knowledge of credit derivatives.

## **310: CORPORATE GOVERNANCE AND CORPORATE SOCIAL RESPONSIBILITY**

### **COURSE OUTCOMES (CO)**

CO1: Understand the things directors need to know to provide good governance.

CO2: Learn to appreciate the value both shareholder and other stakeholders' rights and responsibilities.

CO3: Understand the importance of board committees, their composition and responsibilities.

CO4: Ability to implement best practices on corporate governance.

## **311: MARKETING MANAGEMENT**

### **COURSE OUTCOMES (CO)**

CO1: Understand the key elements in developing a marketing strategy.

CO2: Knowledge of consumer behavior and market segmentation.

CO3: Make use of marketing planning & control for decision making.

CO4: Understand the significance of ethical, legal and social responsibility in marketing.

## **401: STRATEGIC FINANCIAL MANAGEMENT**

### **Course Outcomes (CO)**

CO1: To develop an advanced understanding of principal techniques in capital budgeting and risk analysis

CO2: To introduce students to special financial decision-making situations and evaluate consequences of strategic decisions

CO3: To develop a critical understanding of linkages between corporate financial management and strategic business decision-making

CO4: To apprise students of various nuances of assessing the firm value and make strategic decisions

## **402: FINANCIAL ECONOMETRICS AND EQUITY RESEARCH**

### **COURSE OUTCOMES (CO)**

CO1: To provide students with necessary econometric tools required for investment management and corporate finance

CO2: To discuss the nuances of preparing equity research reports in terms of top down approach encompassing economy, industry and company

CO3: To apprise students about various valuation frameworks required for preparing complete equity research reports

CO4: To provide students with an understanding of IPO valuation and valuation for sick and turnaround companies

### **403: INTERNATIONAL FINANCE**

#### **COURSE OUTCOMES (CO)**

CO1: To introduce students to the international financial environment in the context of international financial institutions and foreign exchange market

CO2: To develop an understanding of international capital budgeting in the context of investment decision making including capital structure planning and working capital decision.

CO3: To apprise students about various contemporary theories such as international fisher effect, purchasing power parity etc. for a complete understanding of relationship between interest rates, inflation and exchange rates

CO4: To provide students with an understanding of management of country risk

### **404: PROJECT PLANNING, APPRAISAL AND FINANCING**

#### **COURSE OUTCOMES (CO)**

CO1: To familiarize students with various aspects of feasibility analysis and project management

CO2: To develop an advanced understanding of project appraisals conducted for financial institutions and government projects with reference to cost overruns

CO3: To apprise students of various networking techniques for project management

CO4: To introduce students to the concept of social cost benefit analysis

## **406: MUTUAL FUNDS AND ALTERNATIVE INVESTMENTS**

### **COURSE OUTCOMES (CO)**

CO1: To familiarize students with various asset allocation options available for investments

CO2: To develop a deep understanding of concept and functioning of mutual funds and ensuing role of custodians, asset management companies, sponsor etc.

CO3: To provide students with necessary knowledge related to tax and regulatory issues of mutual fund industry

CO4: To develop an understanding of alternative asset classes including real assets, hedge funds and commodities from investment perspective

## **407: REAL ESTATE INVESTMENT MANAGEMENT**

### **COURSE OUTCOMES (CO)**

CO1: To familiarize students with working of real estate market in India in terms of regulatory framework, valuation aspects and financing options

CO2: To provide students with fundamental techniques and principles for evaluating real estate investment options

CO3: To introduce students to the concept of Real Estate Investment Trusts (REITs),

CO4: To develop an understanding of real estate financing including various appraisal methods

## **408: MARKETING OF FINANCIAL SERVICES**

### **COURSE OUTCOMES (CO)**

CO1: To introduce students to overall framework of marketing of financial services in terms of consumers and strategies

CO2: To familiarize students with working of financial services marketplace in India in terms of structure, products and marketplace

CO3: To provide students with conceptual understanding of banking and insurance marketing

CO4: To introduce students to the concept of customer care and service quality

## **409 : BANK MANAGEMENT AND CREDIT RISK ANALYSIS**

### **COURSE OUTCOMES (CO)**

CO1: To introduce students to the basic principles of financial analysis and risk management for commercial banks

CO2: To develop an understanding of Indian banking sector in the backdrop of global financial system and international bank management practices

CO3: To discuss various structural credit risk models applicable for financial institutions

CO4: To develop an understanding of bank's asset liability management techniques encompassing various types of risks

## **410 : INSURANCE MANAGEMENT**

### **COURSE OUTCOMES (CO)**

CO1: To introduce students to basics of insurance concepts and mechanisms to cover risk

CO2: To provide an insight into workings of insurance market with reference to legal, regulatory, and market environment

CO3: To provide an understanding of major life insurance and general insurance products

CO4: To introduce students to concept of re-insurance business, its relevance and respective legal mechanism

## **411: NATURAL RESOURCES AND ENVIRONMENTAL FINANCE**

### **COURSE OUTCOMES (CO)**

CO1: To introduce students to the concept of natural resource environment

CO2: To provide an insight into the role of environment and biodiversity conservation for sustainable economic development

CO3: To provide an understanding of economic regulation valuation approaches and sustainable financing objectives.